#### Measuring the Prevalence of Questionable Research Practices with Incentives for Truth-telling

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#### Prominent cases of research fraud

# How one man got away with mass fraud by saying 'trust me, it's science'

Resveratrol researcher faked data, report says; what drives academic fraud?

#### Scientist Under Inquiry Resigns From Harvard

Researcher Faked Evidence of Human Cloning, Koreans Report

Published: July 7, 2010

#### 'Lying Dutchman' Could Cast Doubt on Ad Research

Suspect Study Raises Questions About What Should Be Done to Prevent Abuses

This paper is not about these clear-cut cases of fraud.

#### Questionable research practices (QRPs)

- The "grey zone" of acceptable practice
- Practices that are sometimes justified, but often not
- Provide considerable latitude for rationalization
- Can increase false positives (Simmons, Nelson, & Simonsohn, 2011)
- QRPs might be surprisingly common

# Goals of this project

- 1. Estimate the prevalence of QRPs among psychologists
- 2. Test the effect of providing truth-telling incentives on admission rates

#### Procedure

- Emailed faculty in U.S. research-oriented psychology departments; respondents asked about:
  - prevalence of QRPs (in various ways; more on next slide)
  - defensibility of QRPs
  - whether they had doubts about research integrity
  - demographic questions
- Anonymity and participation tracking
- 2 conditions:
  - Control: donation based on response rate
  - Truth-incentivized: donation based on truthfulness
    - Based on Bayesian Truth Serum (Prelec, 2004)

#### Multiple measures of QRP prevalence

- For each of 10 QRPs, Ss anonymously indicated:
  - Whether they had engaged in the practice (yes/no)
    → Measure #1: admission rate
  - 2. The % of psychologists that have engaged in the practice
    → Measure #2: prevalence estimate
  - 3. Admission estimate: among psychologists who engaged in practice, % who would admit to having done so
    - Measure #3: implied prevalence estimate: admission rate ÷ admission estimate
      - Example:
        - On average, Ss think that 60% of people who have done the behavior will admit to it (admission estimate)
        - 40% of Ss admit to the behavior (admission rate)
        - Therefore, implied prevalence estimate is .40/.60 = 67%

#### Items (order of presentation was randomized)

- 1. In a paper, failing to report all of a study's dependent measures.
- 2. Deciding whether to collect more data after looking to see whether the results were significant.
- 3. In a paper, failing to report all of a study's conditions.
- 4. Stopping collecting data earlier than planned because one found the result that one had been looking for.
- 5. In a paper, 'Rounding off' a p value (e.g. reporting that a p value of .054 is less than .05)
- 6. In a paper, selectively reporting studies that 'worked.'
- 7. Deciding whether to exclude data after looking at the impact of doing so on the results.
- 8. In a paper, reporting an unexpected finding as having been predicted from the start.
- 9. In a paper, claiming that results are unaffected by demographic variables (e.g. gender) when one is actually unsure (or knows that they do).
- 10. Falsifying data.

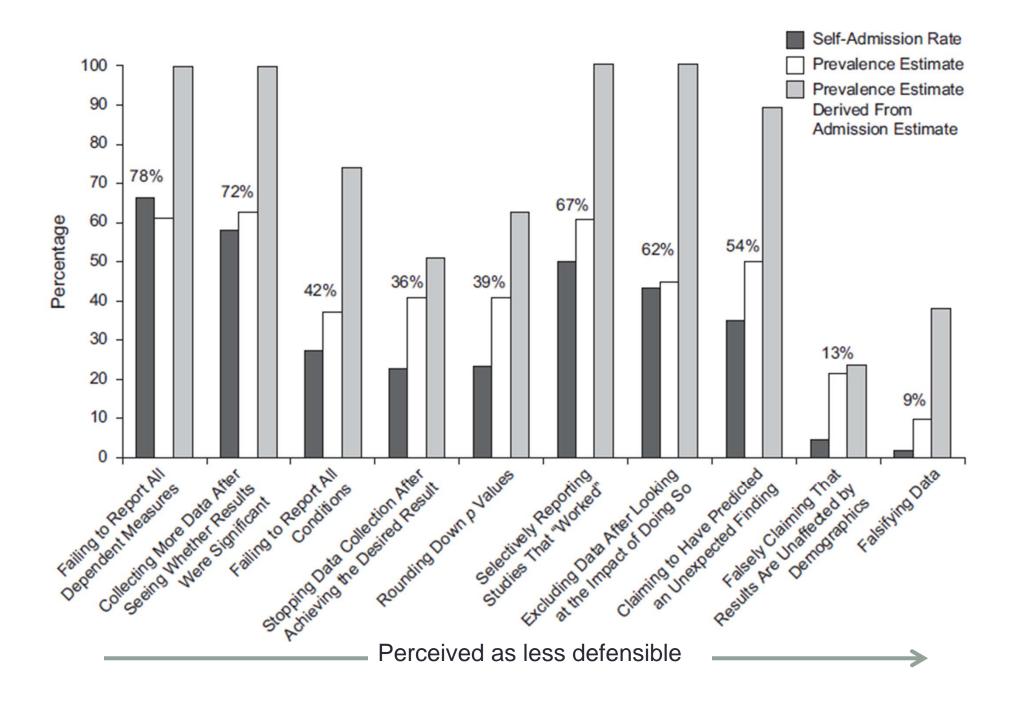
#### **Response and completion rates**

- Response rate: 36% (2,155 out of 5,964)
- Attrition rate: 33% (719 out of 2,155)
- Completed response rate: 24% (1,436 out of 5,964)

Presentation order randomized

Admission rates	Control	BTS	Odds Ratio
Failing to report all DVs	63%	67%	1.1
Collecting more data after checking results	56%	58%	1.1
Failing to report all conditions	28%	27%	1.0
Stopping data collection after achieving desired result*	16%	23%	1.6
Rounding down p values	22%	23%	1.1
Selectively reporting studies that 'worked'	46%	50%	1.2
Excluding data after looking at impact of doing so	38%	43%	1.2
Claiming to have predicted unexpected finding*	27%	35%	1.5
Falsely claiming results to be unaffected by demographics	3%	4%	1.5
Falsifying data	1%	2%	2.8

Admission rates			<b>Defensible</b> 0 = No 1 = Possibly
	Control	BTS	2 = Yes
Failing to report all DVs	63%	67%	1.8
Collecting more data after checking results	56%	58%	1.8
Failing to report all conditions	28%	27%	1.8
Stopping data collection after achieving desired result*	16%	23%	1.8
Rounding down p values	22%	23%	1.7
Selectively reporting studies that 'worked'	46%	50%	1.7
Excluding data after looking at impact of doing so	38%	43%	1.6
Claiming to have predicted unexpected finding*	27%	35%	1.5
Falsely claiming results to be unaffected by demographics	3%	4%	1.3
Falsifying data	1%	2%	0.2



#### Admission rates by sub-discipline

Discipline	Admission rate
Clinical	0.27*
Cognitive	0.37***
Developmental	0.31
Forensic	0.28
Health	0.30
Industrial	
Organizational	0.31
Neuro	0.35**
Personality	0.32
Social	0.40***

Significance codes:

\*p<.05, \*\*p<.01, \*\*\*p<.0005

For "Admission rate," significance codes are based on random effects logistic regression; for "Applicability" and "Defensibility", significance codes are based on random effects ordered probit regressions.

#### Admission rates by research type

Research type	Admission rate
Clinical	0.30
Behavioral	0.34*
Laboratory	0.37***
Field	0.31
Experiments	0.36***
Modelling	0.34

Significance codes:

\*p<.05, \*\*p<.01, \*\*\*p<.0005

For "Admission rate," significance codes are based on random effects logistic regression; for "Applicability" and "Defensibility", significance codes are based on random effects ordered probit regressions.

# Sub-group differences

- applicability of the items?
- willingness to admit?
- publication pressures?
- perceived defensibility of the items?
- research integrity?

Follow-up survey sent to subset of original respondents:

- Ss presented with same 10 QRPs from initial study; rate:
  - 1. Applicability to their research methodology (never applicable / sometimes / often / always)
  - 2. General defensibility (indefensible / possibly defensible / defensible)
- Response rate = 35% (504 out of 1,440)

# Findings

- 1. Subgroup differences in applicability and defensibility ratings coincided with prevalence estimate findings
  - But did not account for all variance in prevalence estimates
- 2. Across subgroups, the practices were deemed to be *indefensible*

#### PsychDisclosure.org

(LeBel, Borsboom, Giner-Sorella, Hasselman, Peters, Ratliff, Tucker Smith, forthcoming, *Perspectives on Psychological Science*)

 Contacted 50% of authors of recent top Psych journals; asked them to disclose criteria recommended by Simmons, Nelson & Simonsohn (2012)

Disclosure categories:

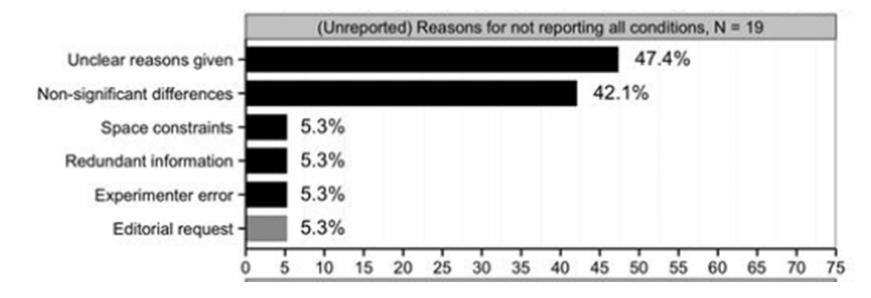
- 1. Exclusions: Disclosed total number of observations excluded and criterion for doing so.
- 2. Conditions: Disclosed all tested experimental conditions, including failed manipulations.
- 3. Measures: Disclosed all administered measures and items.
- 4. Sample size: Disclosed (a) basis for chosen sample sizes and (b) basis for stopping data collection.

Compliance rate: 50%

#### PsychDisclosure

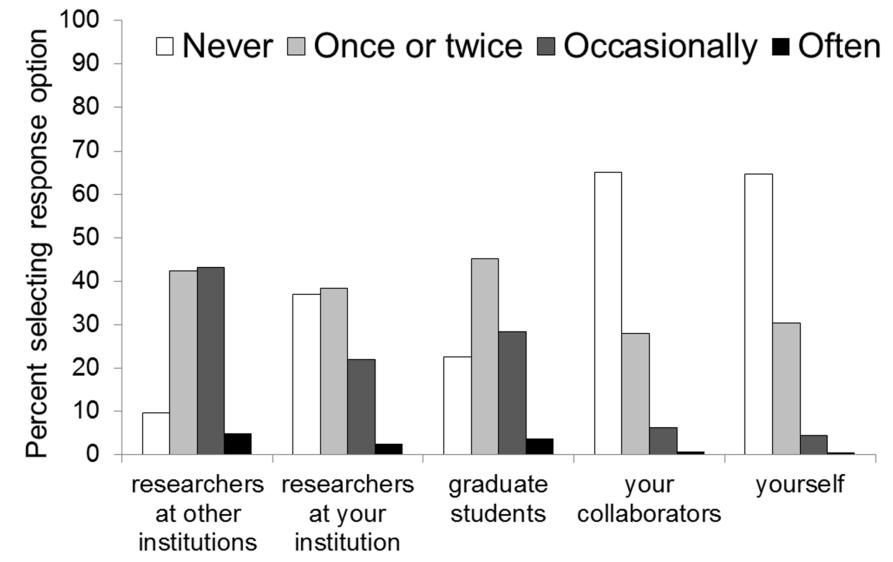
(LeBel et al., forthcoming, Perspectives on Psychological Science)

89% indicated that they had reported all conditions Reasons for not having reported all conditions:



#### Doubts about research integrity

(back to main study)



## Concluding comments

#### Summary:

- 1. 3 measures provide converging evidence of prevalence of QRPs
- 2. Incentive-compatible elicitation generates slightly higher estimates
- We assume that researchers are sincerely motivated to conduct sound research, but...
  - inherent ambiguity + incentives + motivated reasoning (Kunda, 1990) combine to raise prevalence

## Thank you

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